



**MJ King Insurance Services**  
Strategic Business Insurance Solutions

# capabilities statement

MJ King Insurance Services focus is specialized insurance coverage for small business, professionals, contractors, heavy equipments, commercial auto, manufacturing, and non-profit sectors.

## Who are we and what's in it for you?

MJ King Insurance Services is a family owned business of professional insurance brokers who communicate personal value. You will enjoy our availability through knowledgeable telephone support and face to face meetings as needed or requested. You will have a dedicated partner in risk management.

## Capabilities

- Finding strategic solutions for business owners to obtain excellent insurance coverage required by contractual obligations and risk protection.
- Negotiate and raise the underwriters comfort level to present comprehensive coverage with competitive pricing.
- Capability at handling the complexity of business insurance with fluency in insurance and contract language, including OCIP and Surety.
- State of the art software and electronic document management capacity.
- Combining personal capability and powerful electronic file handling we are able to provide quality service with effective, professional, and timely manners.

## Your advantage

- One day turnaround on Certificate of Insurance.
- Confidently access a wide range of risk management products with our independent licensed brokers.
- We search the markets and obtain multiple price and coverage quotes to find insurance fit for you.
- Average savings of 15% premium for comparable or better insurance.
- Our DVBE certification will help your bid preference for California State projects and possibility of up to 5% bid preferences.

## Current key clients, as a reference of industry diversity

We work with clients from various background of industries: commercial auto and heavy equipments (crane rental with operator, sign and street light electrical services, water well driller,); construction (metal sheet roofing, government facility projects contractors); security guards; financial; manufacturing; non-profits; commercial suppliers;

& other small to medium size businesses.

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SIC: 6411  
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Certification:  
DGS certified SB, SDVOSB, DVBE 15025

State License:  
AZ 170013  
CA 0778336 & 0183278  
NV 678048  
UT 331885

## ABOUT MJ KING INSURANCE SERVICES

MJ King Insurance Services is an independent insurance agency located in Central California serving all California and West region of USA.

Our world class services is how we successfully assist small business owners with comprehensive insurance coverage and surety bonding since 1988. We assist small business owners gain protection and growth with risk management.

Active members of Disabled Veteran Business Alliance, Elite SDVOB, Kern Minority Contractors Association also proud supporter of PVA, DAV and American Legion.

AON Risk Management Cornerstone Partner.

[www.mjking.net](http://www.mjking.net)

As our commitment to help and give back to the community, MJ King Insurance Services is providing free training for the SBA classes, organizational business meeting, and events. Our goal is that small business owners are able to access information and excellent protection for their business, assets, stakeholders, and clients.